

FACT SHEET:

Coyote Truckload and Intermodal Brokerage and Transportation Management Services



Unrivaled Commitment to Service

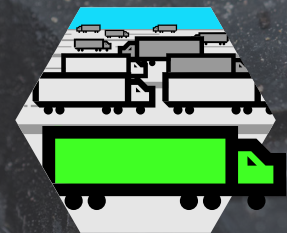
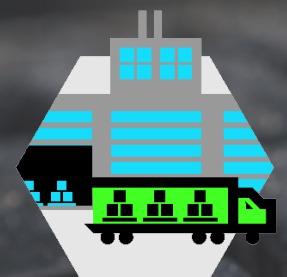
Coyote, a UPS company, is a full-scale, non-asset-based truckload and intermodal and transportation management service provider. It offers logistics solutions to more than 14,000 customers across a wide range of industries. Powered by proprietary technology, smart people, and resounding commitment, Coyote is unwavering in its mission to provide the best service in the industry. When we say we're going to do it, we'll get it done. No Excuses.



COYOTE SOLUTIONS AT A GLANCE

Truckload and Intermodal Brokerage

- Coyote provides truckload and intermodal brokerage services, spanning dry van, temperature-controlled, open-deck, and more, via a network of more than 40,000 carriers across the United States, Mexico, and Canada.
- Coyote provides intra- and inter- Canada and Mexico brokerage services across many industries including food and beverage, automotive, and manufacturing. In addition to Standard services, Coyote offers Expedited services, which can significantly reduce transit time on shipments. This solution includes border clearance and utilizes team drivers so that the truck never stops moving.
- Every customer and carrier in Coyote's network has a single point of contact for efficient communication. With full visibility and a centralized view of Coyote's network, we can better identify carrier capacity and match it to shippers' freight.





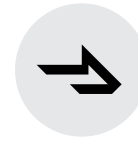
Technology

- Coyote's core BAZOOKA® technology platform reflects the unique way we handle freight. It supports Coyote's centralized model, which separates the roles of customer and carrier sales representatives, allowing our employees to manage each transaction from sales to settlement, and empower customers and carriers to view and track shipments.
- Coyote uses one proprietary, integrated operating platform that connects all of its technology tools together — from its Collaborative Transportation Management solution to Coyote.com to all of its mobile applications — Coyote provides full visibility, 24/7. No Excuses.



Commitment

- Brokers would often commit to move loads for a shipper but wouldn't always follow through, putting stress on the shipper's supply chain. That changed when Coyote entered the brokerage landscape in 2006. If we commit to it, we will get it done.
- Add to that, our proprietary technology, unique backhaul strategy, and smart people, and you've got a 3PL that is nimble, adaptive, and tenacious.
- Customers can focus on what they do best, and Coyote will handle the rest. No Excuses.



Coyote Fast Facts

- Headquartered in Chicago, IL, Coyote Logistics was established in 2006.
- Coyote utilizes a network of over 40,000 prequalified local, regional, and national carriers.
- Coyote manages its dense freight network via more than 600 carrier reps broken up into specialized teams that manage various inbound regions across North America.
- Coyote's mobile applications, CoyoteHOWL and CoyoteGO, provide 24/7, on-the-go visibility into shippers' and carriers' freight networks.
- Coyote has 17 locations across North America, including one office in Guadalajara, Mexico.

Awards at a Glance

- **2017** *Forbes* America's Best Mid-Size Employers
- **2017** *Supply & Demand Chain Executive* 2017 Pros to Know
- **2016** *Global Trade Magazine* Leading 3PLs
- **2016** *Selling Power's* 50 Best Companies to Sell For
- **2016** *Built In Chicago's* Top 100 Digital Companies in Chicago
- **2016** *Inbound Logistics* Top 100 3PL Provider
- **2016** *Chicago Tribune* Top 100 Workplaces