UPS ASIA PACIFIC REGION FACTSHEET

FOUNDED 28 August 1907, in Seattle, Washington, USA

ESTABLISHED IN ASIA PACIFIC 1986

WORLD HEADQUARTERS Atlanta, Ga., USA

ASIA PACIFIC HEADQUARTERS Singapore

PRESIDENT Ross McCullough

WORLD WIDE WEB ADDRESS www.ups.com

GLOBAL VOLUME & REVENUE
2015 REVENUE US$58.4 billion
2015 DELIVERY VOLUME 4.7 billion packages and documents
DAILY DELIVERY VOLUME 18.3 million packages and documents
DAILY U.S. AIR DELIVERY VOLUME 2.6 million packages and documents
DAILY INTERNATIONAL VOLUME 2.7 million packages and documents

ASIA PACIFIC AREAS SERVED More than 40 countries & territories

POINTS OF ACCESS More than 3,500 points of access including UPS Express, MBEs (Mail Box Etc.), customer centers, authorized shipping outlets and alliances

EMPLOYEES 14,759 in Asia Pacific; 444,000 worldwide

OPERATING FACILITIES 470 (admin offices, package centers, hubs, gateway offices, distribution centers and warehouses, healthcare facilities, active and inactive CL sites)

ASIA PACIFIC DELIVERY FLEET 1,937 (package vans, trucks, trailers and vans and motorcycles)

UPS AIRCRAFT FLEET
(OPERATING WITHIN ASIA PACIFIC)

<table>
<thead>
<tr>
<th>Aircraft Type</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>B757s</td>
<td>2</td>
</tr>
<tr>
<td>B767s</td>
<td>9</td>
</tr>
<tr>
<td>MD-11s</td>
<td>8</td>
</tr>
<tr>
<td>B747-400s</td>
<td>10</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>29</strong></td>
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</tbody>
</table>

WEEKLY FLIGHTS
INTRA-ASIA PACIFIC 190
INTERNATIONAL 142

AIRPORTS SERVED
INTRA-ASIA PACIFIC 20 (Shanghai, Shenzhen, Qingdao, Chengdu, Zhengzhou, Hong Kong, Mumbai, Penang, Kuala Lumpur, Clark, Cebu, Osaka, Tokyo, Incheon, Singapore, Jakarta, Taipei, Bangkok, Sydney and Guam)

INTERNATIONAL 346

ASIA PACIFIC AIR HUBS Shanghai, Shenzhen, Hong Kong
BROKERAGE OPERATIONS Australia, China, Hong Kong, Indonesia, Japan, Korea, Macau, Malaysia, New Zealand, Philippines, Singapore, Taiwan, Thailand and Vietnam

SERVICES

<table>
<thead>
<tr>
<th>Small Package</th>
<th>Contract Logistics</th>
<th>Enhanced Services</th>
<th>Technology Solutions</th>
</tr>
</thead>
<tbody>
<tr>
<td>• UPS Worldwide Express</td>
<td>• Distribution</td>
<td>• UPS Returns®</td>
<td>• UPS Billing Center Lite and Billing Analysis Tool</td>
</tr>
<tr>
<td>Plus®</td>
<td>• Service Part Logistics</td>
<td>• UPS Paperless® Invoice</td>
<td>• UPS Internet Shipping</td>
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<tr>
<td>• UPS Worldwide Express</td>
<td></td>
<td>• UPS FTZ Facilitator®</td>
<td>• UPS TradeAbility®</td>
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<tr>
<td>Saver®</td>
<td></td>
<td>• UPS Import Control™</td>
<td>• WorldShip®</td>
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<tr>
<td>• UPS Worldwide Express</td>
<td></td>
<td>• UPS Carbon Neutral</td>
<td>• UPS CampusShip®</td>
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<tr>
<td>FreightSM</td>
<td></td>
<td>• UPS Broker of Choice®</td>
<td>• UPS Paperless® Invoice</td>
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<tr>
<td>• UPS Worldwide Expedited</td>
<td></td>
<td>• UPS Capital®</td>
<td>• Quantum View®</td>
</tr>
<tr>
<td>• UPS Domestic Service</td>
<td></td>
<td>• UPS International Dangerous Goods (IDG)</td>
<td>• Flex® Global View</td>
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<tr>
<td></td>
<td></td>
<td>• UPS International Special Commodities (ISC)</td>
<td>• UPS Mobile™</td>
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<tr>
<td></td>
<td></td>
<td>• UPS WorldEase®</td>
<td>• UPS Calculate Time and Cost</td>
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<tr>
<td></td>
<td></td>
<td>• Saturday Pick-up/Delivery</td>
<td>• UPS Schedule a Pickup</td>
</tr>
<tr>
<td></td>
<td></td>
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<td>• UPS Developer Kit</td>
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</tbody>
</table>

Integrated Solutions

• UPS Trade Direct Air
• UPS Trade Direct Ocean
• Supplier Management
• Sea-Air

Contract Logistics

• UPS Air Freight Direct®
• UPS Air Freight Consolidated®
• Full Container
• Less-Than-Container Load
• Preferred LCL
• Ground

Enhanced Services

• UPS Customs Brokerage
• UPS Temperature True®

Technology Solutions

• UPS Returns®
• UPS Paperless® Invoice
• UPS FTZ Facilitator®
• UPS International Dangerous Goods (IDG)
• UPS International Special Commodities (ISC)
• UPS WorldEase®
• UPS FTZ Facilitator®

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KEY HIGHLIGHTS

• Nov 18, 2015 – UPS launched telematics technology to its Singapore delivery fleet. The proprietary system works in conjunction with the Delivery Information Acquisition Device (or DIAD – a handheld device used by UPS drivers during deliveries) to gather data for analysis to improve safety, service and performance throughout UPS’s service network.

• Oct 12, 2015 – UPS expanded its UPS Worldwide Express® service to more than 41,000 new postal codes around the world, offering earlier-time guaranteed delivery options to customers who previously could only enjoy guaranteed end-of-day services. Customers can use UPS Worldwide Express to send shipments more than 23,000 new postal codes in Asia Pacific markets, namely, Australia, China, Hong Kong, Indonesia, Japan, Korea, Malaysia, New Zealand, Singapore, Thailand and Taiwan. This is the largest one-time expansion of the service in UPS's history.

• Oct 8, 2015 – UPS relocated its service center from Segye-dong to Sangam-dong in Korea with expanded capacity, offering customers later cut-off times for shipment pick-up. The new center also features the latest equipment to ensure safety and enhance operational efficiency.

• Sep 25, 2015 – UPS expanded its presence in 13 additional cities in Jiangsu, Shandong, Zhejiang, Guangdong Provinces and Chongqing Municipality, as part of its growth strategy in China. In addition to enjoying enhanced services such as improved transit times, extended cut-off times to tender shipments and deploying UPS knowledge and expertise.

MARCH 14, 2016
• Sep 22, 2015 – UPS instituted a range of service enhancements in Taiwan, bringing greater flexibility and efficiencies to Taiwanese businesses as it improves shipping time between Taiwan, Asia and Europe. Leveraging a direct flight connection between Taipei and UPS’s Shenzhen Asia-Pacific hub, customers benefit from improved transit times and later cut-off times to tender shipments to UPS in key Taiwanese cities.

• Jul 15, 2015 – UPS added a Less-than-Container Load (LCL) option for China-to-Europe rail shipments as part of the UPS Preferred™ multimodal freight services portfolio. The service is available from Zhengzhou to Hamburg, and follows the establishment of a Full Container Load (FCL) solution for China-to-Europe in June 2014. The UPS Preferred™ portfolio combines air, rail, ocean and/or ground transportation to help companies balance supply chain speed and costs to meet customer needs.

• Jul 1, 2015 – UPS bolstered its Asia capabilities with a series of service and network enhancements including accelerating intra-Asia transit times by up to one full day across 29 trade lanes connecting 41 markets; deepening and expanding the geographical reach of UPS’s network in four markets covering 27 cities; extending package pick-up cut-off times in major export markets; and deploying market expertise in industry verticals, customs brokerage and trade management services.

• May 21, 2015 – UPS expanded its portfolio of services in Myanmar, introducing express delivery and contract logistics services to complement the air and ocean freight services launched in 2014. Customers can leverage a full range of logistics solutions – including in-house customs clearance and guaranteed door-to-door delivery to over 220 countries and territories worldwide – as the emerging market engages in increased levels of global trade.

• Jan 13, 2015 – UPS announced the addition of Trade Management Services, comprising trade consulting, import/export technologies and managed services, to the UPS customs brokerage portfolio in Asia to facilitate customers’ expansion opportunities.

• Jan 7, 2015 – UPS expanded its UPS Worldwide Express Freight service in 12 new origin and nine new destination countries globally, including Indonesia, New Zealand and Vietnam in the Asia-Pacific region. This service for urgent, time-sensitive and high-value international heavyweight shipments is available in 50 origin and 51 destination countries and territories throughout the world.

• Aug 19, 2014 – UPS strengthened its global and regional network with the expansion of inbound and outbound air and ocean freight services in Myanmar. Global customers trading to and from this emerging market have access to UPS’s extensive supply chain technologies and services, which initially will include UPS Air Freight Direct, UPS Air Freight Consolidated, Full Container Load and Less-Than-Container Load services.

• Jun 30, 2014 – UPS announced the addition of a Full Container Load rail solution to its China-to-Europe transportation line-up. The rail service is available on two distinct routes operating between China and European countries, Poland, and Germany. Combining the rail movement with UPS’s existing integrated freight and truck networks, the service is faster than ocean freight and enables cost savings when compared to air freight, with UPS technology providing end-to-end visibility and tracking.

• Oct 17, 2013 – UPS reinforced its long-standing commitment to sustainability as an incorporation member of Green Freight Asia, a not-for-profit association of manufacturers, logistics companies, and carriers dedicated to the promotion of sustainable transportation practices in Asia. As a founding member of Green Freight Asia, UPS is in a strong position to establish a platform that educates governments, manufacturers, logistics providers, and consumers on sustainable supply chain practices and to promote positive environmental change within the region.

• Oct 10, 2013 – UPS announced the expansion of its Preferred Less-Than-Container Load expedited ocean freight service by offering access between Asia to three destinations in Mexico:
Monterrey, Mexico City and Guadalajara. This service expansion allows customers to better anticipate and control their inbound supply chain operations. The service is available from 27 ports across 12 Asian markets to the United States, Canada, and now to Mexico.

- Aug 13, 2013 – UPS strengthened its Contract Logistics portfolio in China with the addition of two new facilities in Chengdu and Shanghai. The new facilities are strategically located in close proximity to international airports and major roads to support a diverse spectrum of growing Chinese industries. The facilities provide distribution and warehousing solutions to businesses within China and also to businesses requiring connectivity to key markets in the United States and Europe.

- May 30, 2013 – UPS opened its new healthcare facility in Hangzhou, China, a move that represents a significant expansion of its Asia healthcare distribution network. The state-of-the-art facility has industry-leading technology to maintain product safety and integrity and is designed to offer seamless, global solutions to healthcare companies looking to expand into, transport within, and export from China.

- Mar 19, 2013 – UPS became the first global express delivery company to be wholly-owned in Vietnam, following its acquisition of the 49 percent interest of VN Post Express in the two companies’ express delivery joint venture. The change allows UPS to better connect Vietnam’s rapidly expanding economy to world markets through the UPS network.

- Jan 8, 2013 – UPS Worldwide Express Freight was rolled out globally for urgent, time-sensitive and high-value international heavyweight shipments. The new service enables customers to ship pallets over 70 kg with guaranteed day-definite transit times and door-to-door delivery service.

- Oct 24, 2012 – UPS continued its healthcare network expansion in Asia with the opening of healthcare facilities in Hangzhou and Shanghai in China and Sydney, Australia. The three facilities will provide reliable, flexible and compliant supply chain capabilities, crucial ingredients to support the growing need for healthcare logistics in the Asia Pacific region.

- Oct 8, 2012 – UPS announced a new flight connecting Zhengzhou, China, to the rest of the world via Incheon, Korea. The new flight benefits customers in central northern China, an emerging economic region of importance, by reducing shipping times by at least one day.

- Feb 29, 2012 – UPS announced the launch of the fifth generation handheld computer, the DIAD (Delivery Information Acquisition Device) V. The faster, smaller and lighter DIAD ensures UPS drivers provide better service to customers in a business environment which requires continuous information and total mobility.

- Nov 23, 2011 – UPS launched UPS Temperature True®, its door-to-door cold chain transportation and monitoring service in Asia. Working closely with the industry and governmental regulating bodies, UPS also introduced PharmaPort™ 360, a specially-designed airfreight container for healthcare cold chain transportation.

- Oct 31, 2011 – UPS announced the extension of the company’s mobile Web site, m.ups.com to customers in Asia (China, India, South Korea, Hong Kong, Singapore, Japan, Taiwan, Australia, Malaysia, Thailand, the Philippines and New Zealand) which allows customers mobile access to track packages, calculate shipping rates and find the nearest UPS location.

- Aug 2011 – UPS Capital launched the International Customize Declare Value in August focusing on high value shipments and tagged along with UPS core services.

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