



## EXECUTIVE DRONE STATEMENTS

### UPS

**CHRIS CASSIDY, UPS PRESIDENT OF GLOBAL HEALTHCARE & LIFE SCIENCES STRATEGY**

**APPROVED STATEMENT:** "UPS HEALTHCARE & LIFE SCIENCES IS EXCITED TO EXPAND ON OUR CURRENT LAB SPECIMEN LOGISTICS PORTFOLIO TO DRIVE STEP CHANGE IN TODAY'S DELIVERY MODELS. USING DRONES TO BRING BLOOD AND OTHER DIAGNOSTIC SPECIMENS FROM MEDICAL FACILITIES TO CENTRAL LABS WILL IMPROVE TRANSPORT EFFICIENCIES LIKE NEVER BEFORE. AND WITH FEWER VEHICLES ON THE ROAD, WE'LL GENERATE LESS ENVIRONMENTAL IMPACT."

**BALA GANESH, UPS VICE PRESIDENT, ADVANCED TECHNOLOGY GROUP**

**APPROVED STATEMENT:** "WE BELIEVE UNMANNED AERIAL SYSTEMS COULD BETTER SERVE CUSTOMER NEEDS AND PROVIDE OPPORTUNITIES FOR NETWORK IMPROVEMENTS THAT GENERATE EFFICIENCIES AND ENABLE US TO GROW OUR BUSINESS."

### MATTERNET

**ANDREAS RAPTOPOULOS, CEO MATTERNET**

**APPROVED STATEMENT:** "TOGETHER WITH UPS, WE AIM TO SHIFT THE STATUS QUO FOR ON-DEMAND LOGISTICS FOR HEALTHCARE SYSTEMS IN THE U.S. THROUGH DRONE DELIVERY NETWORKS. OUR TECHNOLOGY ALLOWS HOSPITAL SYSTEMS TO TRANSPORT MEDICAL ITEMS AT AN UNPRECEDENTED LEVEL OF SPEED AND PREDICTABILITY, RESULTING IN IMPROVED PATIENT CARE AND OPERATIONAL SAVINGS. WE ARE EXCITED TO WORK WITH OUR PARTNERS TO BREATHE NEW LIFE INTO HEALTHCARE LOGISTICS, AND HELP ESTABLISH A NEW LAYER OF ULTRA-FAST, PREDICTABLE TRANSPORTATION."

### WAKEMED

**DONALD GINTZIG, WAKEMED PRESIDENT & CEO**

**APPROVED STATEMENT:** "DRONE TRANSPORT WILL IMPROVE SPEED OF DELIVERIES AT A LOWER COST, ENHANCE ACCESS TO CARE AND CREATE HEALTHIER COMMUNITIES. WAKEMED IS COMMITTED TO INNOVATION, AND WE BELIEVE DRONE TECHNOLOGY HAS THE POTENTIAL TO ACHIEVE TRANSFORMATIVE IMPROVEMENTS IN HEALTH AND HEALTH CARE DELIVERY."

### NCDOT

**BOBBY WALSTON, DIRECTOR OF AVIATION, NCDOT**

**APPROVED STATEMENT:** "NORTH CAROLINA HAS ALWAYS BEEN A LEADER IN AVIATION INNOVATION, AND TODAY IS A NATIONAL LEADER IN DRONE SAFETY EDUCATION AND USE. WE'RE EXCITED TO PARTICIPATE IN THIS PROGRAM AND LEVERAGE THIS EMERGING TECHNOLOGY TO EXPAND ACCESS TO LIFE-SAVING HEALTHCARE AND MEDICINE FOR THE PEOPLE OF OUR STATE."